Consultancy Dilemmas

Developed in the field by educators affiliated with NSRF.

Write no more than a one-page description of a dilemma related to your practice. End your description with a specific question. This question will help your Consultancy group focus its feedback. (See the next page for a process for framing Consultancy dilemmas and questions.)

Dilemmas deal with issues with which you are struggling — something that is problematic or has not been as effective as you would like it to be — anything related to your work. Consultancies give presenters an opportunity to tap the expertise in a group, and if past experiences offer any indication, you will be able to rely on the people in your Consultancy group to provide respectful, thoughtful, experienced-based responses to your dilemma.

A couple of caveats — we have found that Consultancies don’t go well when people bring dilemmas that they are well on the way to figuring out themselves, or when they bring a dilemma that involves getting other people to change. To get the most out of this experience, bring something that is still puzzling you about your practice. It is riskier to do, but we guarantee that you will learn more.

All Consultancy dilemmas and conversations will be kept in strict confidence.
Framing Consultancy Dilemmas and Consultancy Questions

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1. Think about your dilemma.
Dilemmas deal with issues with which you are struggling or that you are unsure about. Some criteria for a dilemma might include:
- Is it something that is bothering you enough that your thoughts regularly return to the dilemma?
- Is it an issue/dilemma that is not already on its way to being resolved?
- Is it an issue/dilemma that does not depend on getting other people to change (in other words, you can affect the dilemma by changing your practice)?
- Is it something that is important to you, and is it something you are actually willing to work on?

2. Do some reflective writing about your dilemma.
Some questions that might help are:
- Why is this a dilemma for you?
- Why is this dilemma important to you?
- If you could take a snapshot of this dilemma, what would you/we see?
- What have you done already to try to remedy or manage the dilemma?
- What have been the results of those attempts?
- Who do you hope changes? Who do you hope will take action to resolve this dilemma? If your answer is not you, you need to change your focus. You will want to present a dilemma that is about your practice, actions, behaviors, beliefs, and assumptions, and not someone else’s.
- What do you assume to be true about this dilemma, and how have these assumptions influenced your thinking about the dilemma?
- What is your focus question? A focus question summarizes your dilemma and helps focus the feedback (see the next step).

3. Frame a focus question for your Consultancy group:
Put your dilemma into question format.
- Try to pose a question around the dilemma that seems to get to the heart of the matter.
- Remember that the question you pose will guide the Consultancy group in their discussion of the dilemma.

4. Critique your focus question.
- Is this question important to my practice?
- Is this question important to student learning?
- Is this question important to others in my profession?

5. As part of your preparation for your Consultancy, ask your facilitator or a colleague to help you refine your thinking about your dilemma and focus question by asking you a few clarifying and probing questions.
This protocol was originally written in the 1990s/2000s. We encourage you to purchase an NSRF membership to access newer materials and to enroll in CFG Coaches’ Training to access all of the updated materials and to develop a more thorough, experiential understanding. Protocols are most powerful and effective when used within an ongoing professional learning community such as a Critical Friends Group® and facilitated by a skilled coach. To learn more about professional learning communities and seminars for new or experienced coaches, please visit the National School Reform Faculty website at www.nsrfharmony.org.

**Clarifying questions:**
- Can be answered briefly
- Are informational
- Help you (the presenter) clarify your dilemma so you can make a clear presentation to the Consultancy group

**Probing questions:**
- Require depth of thought
- Help you (the presenter) get to the heart of your dilemma
- Help you get your focus question right so you can get the feedback you want